

IMERGE Consulting InSights™

Leading Analysts/Consultants "Helping You Work *Better, Faster, Smarter™*"
September/October 2004

Welcome

Here's What's in It for You:

- **Another industry leader joins IMERGE:** Jesse Wilkins. (Details Below)
- **Kinetic Information's 2004 Process Innovation Awards co-sponsored again by IMERGE Consulting** deadline is Monday, September 27. (Details Below)
- **IMERGE Consulting Offers One-Day Prep Workshops for ICP Exam** (Details Below)
- **The IMERGE Team located coast to coast with expertise that will "Help You Work *Better, Faster, Smarter*"** (Details Below)

Another Industry Leader Joins IMERGE as Principal

IMERGE Consulting, a leading unbiased management and technology consulting firm dedicated to helping its clients achieve maximum productivity, is pleased to announce that Jesse Wilkins has joined the organization as a Principal.

Mr. Wilkins is active in several industry associations, and has been recognized for his leadership. A member of the AIIM International Board of Directors and past president of the AIIM Rocky Mountain Chapter, Mr. Wilkins also serves as Chair, AIIM Professional Advisory Council, Chair, ARMA Technology Advisory Council, and Chair, ARMA Glossary Task Force. He sits on the AIIM 2005 Conference Team, the Xplor 2004 Curriculum Task Force, the ARMA 2004 Program Committee, the CompTIA CDIA+ Committee, the TAWPI ICP Blue Ribbon Commission, and numerous AIIM and ARMA standards committees.

Mr. Wilkins holds the CompTIA CDIA+, AIIM MIT (Master of Information Technologies), and AIIM LIT (Laureate of Information Technologies) designations, is an Xplor Electronic Document Professional, and a TAWPI ICP (Information Capture Professional). He is a regular speaker at industry conferences and will be speaking at TAWPI Data and Image Capture 2004, ARMA 2004, and Xplor 2004.

Mr. Wilkins has worked in the document industry for nine years, most recently at Information Management Research, where he held positions in technical support, training, and software quality assurance. He is an expert in document imaging, electronic records management, and digital preservation issues.

2004 The One and Only ORIGINAL Industry Process Innovation Awards™ Deadline is September 27, 2004!

The deadline for nominations for the 8th Annual Process Innovation AwardSM created by Kinetic Information LLC and co-sponsored again by IMERGE Consulting is rapidly approaching. This is a great opportunity to showcase your role in industry successes!

Created by Kinetic Information in 1996, the 2004 Awards are co-sponsored by IMERGE as part of a broader

alliance with Kinetic Information announced at AIIM 2003.

The Process Innovation Awards are presented to user organizations in recognition of their ability to derive business value from their technology systems. There is, of course, plenty of glory for the providers of these systems as well, so don't miss this special opportunity to demonstrate what can be achieved!

At AIIM 2003 IMERGE and Kinetic information announced a strategic alliance that strengthens their respective consulting practices, and to meet marketplace demand for ever-growing and more specialized client services. As a result, both firms are even better equipped to help vendors, resellers and users to achieve their business goals and objectives. See the original 2003 announcement at <http://www.imergeconsult.com/Newsletters/announce.pdf>.

To learn more about the Awards, go to www.kineticinfo.com.

IMERGE Consulting Offers On-Site ICP Exam Prep Courses

IMERGE Consulting and TAWPI (www.tawpi.org) today announced the availability of a preparation workshop for the Information Capture Professional (ICP) certification exam. IMERGE is licensed by TAWPI to provide ICP training.

Teaching the one-day workshops are four industry experts who hold the prestigious ICP designation: Don Post, IMERGE Partner (dpost@imergeconsult.com), Bernard Chester, IMERGE Principal (bernard.chester@imergeconsult.com), Jesse Wilkins, IMERGE Principal (jesse.wilkins@imergeconsult.com), and Nancy Darst, President of eREMITT (njwdarst@eremitt-pps.com).

"TAWPI's ICP exam is tough, and most people who pass it have thoroughly prepared in advance," said Melissa Comeau, TAWPI VP of Business & Communications Development. "TAWPI is pleased to promote this ICP Preparation Workshop, taught by seasoned industry professionals." The next test dates are December 4-11, 2004.

"The workshops are convenient and cost-effective for employees of companies choosing to host one," said Don Post. "Workshop registrants can avoid overnight travel, and sponsoring organizations can open their workshop to persons from other organizations in the area. It's a win-win for everyone."

Classes must have a minimum of five persons, and dates are available on a first-come, first-served basis. Registration fee varies with the number of participants. For more information or to register, contact Don Post (815-398-0344) or Jesse Wilkins (303-574-1455).

Let the IMERGE Team Help You Work *Better, Faster, Smarter!*TM

IMERGE Consulting has the most accomplished and experienced experts in our industry. With over 200 years' experience in helping organizations run *better, faster, smarter*, IMERGE – a driving force since its inception in 1991 – boasts inventors of technology, founders of high-technology companies, sought-after speakers at major conferences, and prolific authors of white papers, articles, and books. Each one is an **Arch-i-Tech for Business.**TM

Below is our roster.

IMERGE Partners: Arthur Gingrande (Boston); Mason Grigsby (San Francisco); Greg Hugie (Austin); Jim Just

(Madison); **Terry Menta** (St. Paul); **Jim Minihan** (Washington, D.C.); **Don Post** (Chicago); **Robert Smallwood** (New Orleans).

IMERGE Principals: **Bernard Chester** (Seattle); **Gary Gershon** (Ridgefield, CT); **Bern Grush** (Toronto, ON, CA); **Vigi Gurushanta** (Mississauga, ON, CA); **Roland Harris** (Finksburg, MD); **Jesse Wilkins** (Denver, CO).

IMERGE Consultants: **Barbara Blackburn** (Minneapolis); **Lynnea Brown** (Chicago); **Marcialynn Harrington** (Chicago).

IMERGE Associated Consultants: **Robert Berghell** (Los Angeles); **Kevin O'Sullivan** (Jersey City); **Richard A. Quinn** (Orlando); **Tom Troolin** (Minneapolis); **Noel Ward** (Amhearst, NH); **Steve Weissman** (Boston); **Paul White** (Hampstead, NH).

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